

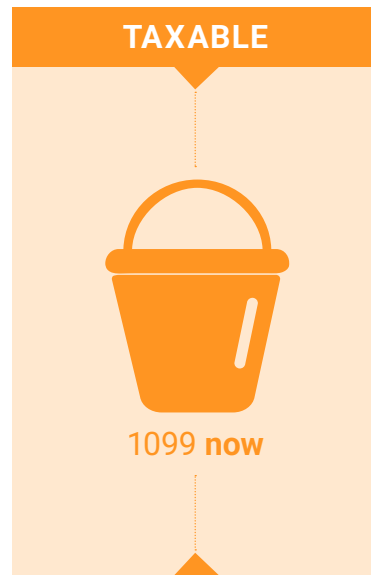
Asset gains or growth fall into three income taxation categories:

Asset:

Puts money in your pocket.

Liability:

Takes money out of your pocket.

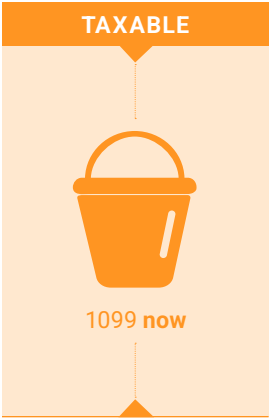


If I don't tell you anything more, where do you want most of your money?

Taxable, tax deferred, and tax-free refer to the tax treatment of any gains or growth from these assets. Redistribution of assets may cause tax consequences. Neither New York Life Insurance Company, nor its agents, provides tax, legal, or accounting advice. Please consult your own professionals before making decisions related to your personal circumstances.

¹ "Tax-free" refers to the future treatment of assets which have already been subject to income taxation before being put into an account or product. Certain interest, although exempt from federal income tax, may still be reportable to the IRS and, in certain circumstances, may be subject to the alternative minimum tax (AMT).

Where are your assets now?



%



%



%

Are you happy with those percentages?

Would you like to discuss how to allocate your assets going forward?²

Taxable Income		Tax-Deferred Distributions		Tax-Free Distributions	
Savings & CDs	\$	401(k)	\$	Roth Accounts	\$
Investment Accounts	\$	IRA	\$	529 Plans	\$
Real Estate	\$	Annuity	\$	Municipal Bonds	\$
Business Income	\$	Other deferred compensation plans	\$	Cash Value Life Insurance ³	\$
Other	\$	Other	\$	Other	\$

² Redistribution of assets may trigger tax consequences and product exit fees. Please note that only registered representatives can discuss reallocating or purchasing variable products.

³ The primary purpose of cash value life insurance is to provide a death benefit. Cash value life insurance is not a retirement account, unlike a Roth IRA. Cash value life insurance is not an interest-bearing debt obligation, like a muni bond. Cash value life insurance does generally offer tax-free access to the cash value; however, accessing the cash value will reduce the policy's available cash surrender value and life insurance benefit. Also, certain tax advantages are no longer applicable to a life insurance policy if too much money is put into the policy during its first seven years, or during the seven-year period after a "material change" to the policy.

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